

# NETWORK MOVEMENTS

Keep Up with Current Trends and Rajant Innovation

Our monthly newsletter keeps you updated on the latest innovation and happenings at Rajant and in the industries we serve.

## IN THE SPOTLIGHT



### Rajant Receives Six Sigma Quality Process Management Certification

*Goal to deliver optimal manufacturing of products and worldwide customer satisfaction*

Rajant Corporation, the Kinetic Mesh® wireless network provider, has received Lean Six Sigma certification for eight of its Morehead-based employees following an 11-month process. Process phases, which support Rajant's culture of continuous improvement in engineering and manufacturing, included a

February 2020 operational assessment, five days of Green Belt classroom training, and three days of Kaizen training. The goal of receiving Lean Six Sigma certification is to eliminate waste and optimize efficiency in all of Rajant's Morehead, Kentucky business facets while maximizing the value to customers of its products with the lowest possible investment.

Rajant partnered with the Advantage Kentucky Alliance (AKA) to assist them through all phases of Lean Six Sigma certification. AKA's Scott Broughton (Center Director), Bill Rouse (Client Services Manager), and Bertram Wells (Sr. Continuous Improvement Specialist) served to introduce Rajant staffers to a myriad of Lean Six Sigma analytical tools and, under Mr. Wells' instruction, were trained how to properly select and use the tools in identifying and correcting operational gaps. The eight-team members were assigned individual projects that were required to ultimately prove each project's realized savings, projected savings, or cost avoidance. Projects were successfully completed and final, executive approval granted by Rajant's Malvern, Pennsylvania-based Brad Feick, Senior Hardware Director. Total savings stemming from the projects was about \$40K....

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## HOT OFF THE PRESS

### Every Connectivity Lesson Shapes a Life in Public Safety

*Written by Angela Quinn, Crypto Security Robotics and Drones at Rajant Corporation*

Technology is a vital aspect of public safety worldwide, and this trend is only likely to grow substantially in the foreseeable future. For new devices to work effectively, full-scale coverage must be in place, and when it comes to people's safety, there is no room for downtime. Therefore, reliable connectivity is crucial for a rapid, real-time response anytime, anywhere. With experience in uncompromising environments where every second counts, below are Rajant's words of advice for the public safety sector when dealing with connectivity and bandwidth needs.

#### Rapid deployment is a must

No matter the circumstance, protecting the public is the number one priority, and emergency response teams worldwide need the highest quality equipment available to achieve optimum results. In today's climate, much of that equipment relies on connectivity, particularly surveillance equipment. Real-time, reliable, full coverage surveillance is crucial for keeping the public safe.



As a result, wireless infrastructure must be deployed rapidly to provide public safety organizations with the connectivity they need to protect the public, personnel, and even property, when and where they need it. With so much to focus on when keeping the public safe, for first responders, emergency response teams, and other public safety personnel, reliable communication should not be a concern or compromised...

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## MEET THE TEAM



### Shannon Ganley Facility Security Officer

#### What attracted you to Rajant?

I was working at Harris Corporation as an Executive Assistant when I met Rajant's CEO Bob Schena. He came out to Phoenix to meet my team as our site was

being closed down by Harris and we were all being laid off. His friendly demeanor, business insight, and leadership skills immediately put me at ease that Rajant was the next logical path for us as a team. I felt we were welcomed warmly and valued immediately.

#### What do you do for Rajant?

I am the Facility Security Officer at Rajant's Phoenix office. It's my responsibility to ensure that, as a team, we constantly maintain the integrity of our facility security profile. I was also once the Executive Assistant, HR liaison, Asset and Facility Manager, and Employee Safety and Health Coordinator for my team and still retain those same job duties to this day.

#### What do you enjoy most about your role at Rajant?

The people. I don't mean that in a 'canned response' kind of way. I've been with my co-workers for upwards of 13 years. We've been together for holidays, births, deaths and marriages, and have become genuine friends over the years. While we are very serious about adhering to the rules and getting the job done in this office, the atmosphere here is relaxed and friendly.

#### What do you like to do when you aren't working?

My hobbies are widely scattered. I'm interested in humor, all genres of music, home improvement and trying new cuisines. In my free time, you can find me combing the .99 bin at the local record store, shopping at the local ethnic markets for new recipes and ingredients, working on my house, writing short humor pieces and creating funny, topical memes.

#### Who is someone you really admire and why?

My dad. He supported a family of seven through thick and thin. (A whole lot of thin.) In 1983, he found himself suddenly out of a job and with a fourth child on the way. He quickly pivoted, got his MBA, learned about real estate, and opened his own real estate appraisal company. He is now one of the most experienced appraisers in the area. Somehow, he and my mom held it all together through some really lean times, and he did it all without complaining. Truly a giant among men.

## 2021 Rajant Partner Summit & Charity Golf Tournament

Rancho de los Caballeros  
April 27 - 30, 2021 | Wickenburg, AZ

Registration is now open!

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## UPCOMING TRAINING



### Sign Up Today for Our RCNA Training Class — Authorized Kinetic Mesh Partners and Distributors Only

**Dates:** February 16 - 18, 2021 (Eastern U.S. time zone)

**Dates:** February 17 - 19, 2021 (Western Australia time zone)

**Location:** Online via GoToWebinar

**Registration Fee:** \$200 (special rate during COVID)

Learn from Rajant's experts as you gain experience with our innovative Kinetic Mesh® networking solutions. Pre-requisite online training modules available 24/7 on Rajant's Partner Portal. To purchase a seat, visit our secure online registration page by clicking on the sign-up button below. Prepayment is required.

February 16 - 18, 2021  
(Eastern U.S. time zone)

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February 17 - 19, 2021  
(Western Australia time zone)

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## WHERE NEXT?



**What:** [Executive Oil Conference & Exhibition – Virtual](#)

**When:** January 21, 2021

**Where:** Online

The Virtual Executive Oil Conference offers an unparalleled program blending business intelligence, technology and operational best practices. Gain insights across a range of relevant topics. World-class conference sessions explore effective strategies, trends and technologies to increase operational efficiency. The conference will be the fastest, safest way for you to get first-hand, actionable intelligence delivered directly to your desk, no matter where it may be today. Best of all, you'll get access to hours of on-demand content – at no charge to you.

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