

# NETWORK MOVEMENTS

Keep Up with Current Trends and Rajant Innovation

Our monthly newsletter keeps you updated on the latest innovation and happenings at Rajant and in the industries we serve.

## NOT TO BE MISSED



### 2021 AFPM Annual Meeting Virtual Edition: Taking on Petrochemical Plant Hurdles with Networking Smarts

Written by Al Rivero, Vice President of Global Energy at Rajant Corporation

The petrochemical industry is facing one of the most significant challenges in its history. The COVID-19 pandemic has decreased demand for a variety of end products that rely on petrochemicals, polymers and specialty polymers. The market has seen instability in pricing for naphtha...

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## STATESIDE

### How to Get Hired in Philly's Growing Robotics Scene

The following is an excerpt from an article published in *The Philadelphia Inquirer Business Columnist*, Joseph N. DiStefano.

Worldwide also makes circuit boards for Rajant Corp., a 19-year-old Malvern firm whose radio-based systems link NFL coaches on football fields and direct autonomous mining vehicles at U.S., Russian and South American mines. "The market is exploding. It's similar to where Internet technology was 20 years ago," says Rajant CEO Robert Schena. The company has added 50 workers in the last three years to a staff that now totals 145. Schena, a Temple grad with a...

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## ON THE ROAD



### Rajant Showcases Fully Mobile Mining Connectivity in Moscow at Mining World Russia

Rajant will be attending Mining World Russia, which takes place at Moscow's Crocus Expo. The international trade show, which is in its 25th year exhibiting machines and equipment for mining, processing, and transportation of minerals, takes place April 20th – 22nd, 2021, with Rajant joining its partners in Pavilion 1, Hall 3, Stand B2051. Showcasing collaborative solutions for fully mobile mining connectivity will be Rajant's Russia-based distributor CompTek...

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## MEET THE TEAM



### Dave Acker Chief Architect

#### What is a typical day like at Rajant?

I work on the design of new products and features with a focus on InstaMesh, our meshing protocol. I also work on improving the performance and capabilities of our current products. In addition, I work with our support group and on analysis of potential new

partnerships and projects. I periodically travel for some of those partnerships and projects and sometimes for tier one support. A typical day is split between these tasks and includes design, coding and implementation, testing, and analysis.

#### What attracted you to Rajant?

The technology and problems they were trying to solve seemed really interesting.

#### What do you enjoy most about your job at Rajant?

I love the challenge of the problems we are solving and the variety of things I work on. There is a lot of teamwork at Rajant and the team is great to work with. It is full of smart, hardworking people who are also very easy to work with.

#### What is your proudest accomplishment?

My proudest accomplishment is the success of InstaMesh. I have spent the better part of the last 15 years working on it and really do think it is the best meshing technology out there. When I started at Rajant, I was given a flow chart and BreadCrumbs and had to write a new InstaMesh from scratch. Now InstaMesh is used in thousands of devices in hundreds of sites all around the world.

#### What do you like to do when you aren't working?

My hobbies including playing the drums and swimming. I have played in the "Rajant Band" several times with co-workers. I am very involved with YMCA swimming where my children swim competitively. I am a swimming official and referee many swim meets a year. I also help maintain the equipment needed to run the swim meets. I love walking and can often be found in the afternoon with my dog walking the trails around the office.

#### What is the best advice you've ever heard?

"When given the choice between being right and being kind, choose kind," from Dr. Wayne W. Dyer, an internationally renowned author, and speaker in the field of self-development. Proving you're right in a discussion can be great in the moment but being kind will pay off in the long run. This is critical in a team environment. I don't take this as letting the wrong decisions be made but to find a constructive way to express my opinion and to be open to ways of doing things that I didn't think of. It takes a lot of work, but it is worth it.



## 2021 Rajant Partner Summit Americas & Charity Golf Tournament

Rancho de los Caballeros  
May 11 - 14, 2021 | Wickenburg, AZ

Registration is now open!

[SIGN UP TODAY](#)

## WHERE NEXT?



What: [DUG Haynesville](#)

When: May 26 - 27, 2021

Where: Shreveport Convention Center, Shreveport, LA (Booth #317)

This event will provide the industry with a comprehensive view of activity in Louisiana's crude oil and natural gas markets. It promises to be an unsurpassed opportunity to get face-to-face with major players and make valuable business connections. If attending, stop by and visit Rajant at the Exhibitors Hall. Hope to see you there!

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