



Life Science Sales Representative

Rajant Health Incorporated is looking for a **Sales Representative**. RHI is a healthcare company focused on applying Artificial Intelligence solutions and discovering new ways to deliver personalized health care, treatments, prognosis and diagnosis of disease. RHI takes a novel approach to these technologies leveraging genomics, health data and computing power. By creating innovative technology and health products, we provide the solutions so people can live their fullest lives.

Rajant is the 20-year industry leader with its patented Kinetic Mesh® technology for highly secure mobile networks deployed in the most complex and extreme environments like mining, autonomy and robotics, industrial security, and underground communications. The core business specializes in remote, geo-dispersed, constantly moving networks.

Join our team to become a part of this exciting step forward in healthcare!

Position Overview:

Rajant Health Inc. (RHI) is seeking a Sales Representative to play a critical role in driving the growth of our business. We have a leading 'omics analytics platform that enables researchers to independently analyze their sequencing data and rapidly distill their data into meaningful results. We are looking for an experienced salesperson with a background in biology to assist in explaining the benefits of these types of code-free analytics tools to researchers.

- *First week:* Learn the ins and outs of RHI's Trovomics division and get to know the team.
- *First month:* Familiarize yourself with the Trovomics service and our sales process.
- Start creating and managing your own connections with research institutions.

Responsibilities:

- Engage with target research groups to generate your own opportunities.
- Deliver product demonstrations to potential customers.
- Attend relevant conferences and trade shows to represent the service.
- Stay current on RHI offerings and bioinformatics discoveries and trends.

Skills:

- Background in biology and/or STEM
- Minimum of 2+ years postgraduate experience working in or with biology
- Interest in presales/sales engineering
- Experience presenting to principal investigators and post-graduate researchers
- Experience working with university-based interdisciplinary research teams

Education: Masters or PhD in Biomedical Science, Biology, Computer Science or other related fields.

Employment Type: Regular, Full-Time. **Location:** Rajant Headquarters in Malvern PA / Hybrid: 60% on site, 40% travel.

Apply: Please send your resume to jointheteam@rajant.com.

RHI Benefits:

- ✓ 401(k)
- ✓ Dental insurance
- ✓ Health and vision insurance
- ✓ Life insurance
- ✓ Paid time off
- ✓ Remote work (as permitted by supervisor)

About us

Rajant Health Incorporated (RHI) develops cutting edge technology to create a healthcare assurance ecosystem enabling proactive monitoring and personalized medicine instead of reactive, generalized, healthcare. Our intelligent products make raw data understandable and actionable for researchers, healthcare providers, and everyday humans so we all can live better, healthier lives. Our development programs include an omics analysis platform and a wearable device that uses proprietary algorithms to transform big data into actionable insights for biomedical research and physiological health monitoring.

RHI is looking for a **Sales Representative** to join our team of relentless doers and innovators, to help us deliver game-changing technology and world-class service.

Rajant Corporation is an Equal Opportunity Employer and does not discriminate on the basis of race, color, religion, gender, national origin, age, physical or mental impairment, sexual orientation or any other category protected under federal, state or local law. Rajant is a USG Contractor and complies with all US laws, regulations and Executive Orders.

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