



Sales Engineer - USA

RAJANT CORPORATION, the 20+-year leader in industrial wireless patented Kinetic Mesh® networking solutions, is redefining real-time connectivity with resilient Smart Routing technology, ensuring secure, dynamic, and uninterrupted data flow for industrial autonomous and mobile operations across various industries.

From robotic and vehicle autonomy to asset tracking, health and environmental monitoring, smart lighting, BMS, and industrial automation, Rajant's military-grade secure, AI-powered wireless mesh networks deliver adaptive, always-on connectivity for high-stakes environments.

Rajant's mission-critical systems are in use by indoor and outdoor industries such as Warehouse and Factory Automation, Robotics, IIoT, Mining, Rail, Ports, Energy, tunnel and underground communications.

Overview: Rajant is seeking a **Sales Engineer** to work with both the Sales/Business Development team as well as the Development/Engineering team to bring Rajant Technology to the field in support of various wired network environments as well as evolving RF conditions in Rajant's industry-leading mesh networking products.

Responsibilities include:

- Conduct network audits and site surveys of customer sites.
- Provide support to our technical partners and resellers in network design
- Provide support for Proof of Concepts in the field
- Provide quality training to our reseller/distribution network
- Provide technical support to sales staff for vetting opportunities
- Interview and evaluate new resellers to represent the Rajant brand

Qualifications:

- **At least 3 years as a Sales Engineer with Wireless Networking/RF.**
- Cisco CCNA/CCNP certifications preferred.
- Experience in conducting technical training.
- Ability to obtain a security clearance

Education:

- Bachelor's Degree (or equivalent) in Network Engineering/RF/Wireless Engineering/ Systems Engineering.

Why Join Rajant?

- **Be part of a cutting-edge tech company** leading the charge in resilient, AI-driven, real-time connectivity solutions.
- **Work with a team of visionaries**, engineers, and storytellers dedicated to reshaping industries through adaptive networking.
- **Gain global exposure**, selling to diverse industries and collaborating with some of the world's most innovative companies.

Reports to: EVP of Global Sales. **Employment Type:** Full-Time. **Location:** Remote. US based.

Training: Online Technical & Sales Training must be completed within the first month of employment.

Apply: Introduce yourself w/ cover letter & resume to: jointheteam@rajant.com.

- Priority consideration will be given to applicants with experience in wireless networking, automation, robotics, industrial IoT, and other relevant technology areas. Please expand on your expertise, and we'll forward it on to the hiring manager.

Rajant Corporation is an Equal Opportunity Employer and does not discriminate on the basis of race, color, religion, gender, national origin, age, physical or mental impairment, sexual orientation or any other category protected under federal, state or local law. Rajant is a USG Contractor and complies with all US laws, regulations and Executive Orders.

200 Chesterfield Parkway • Malvern, PA 19355 • tel (484) 595-0233 • fax (484) 595-0244

www.rajant.com